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MAR 16 1968

WISCONSIN

FEDERAL MILK ORDER BULLETIN



for the
Milwaukee, Northeastern
and Madison Marketing Areas

C. T. McCleery—Market Administrator

APRIL 1967

Hearing on New Chicago Milk Order

The U.S. Department of Agriculture will hold a public hearing on various proposals for one or more Federal milk marketing orders for the Chicago, Ill., area, and more territory in three adjacent States, covered by six other Federal milk orders.

Consumer and Marketing Service officials said the hearing sessions will begin:

May 3, 10 a.m., Pick Congress Hotel, 520 South Michigan Ave., Chicago; and May 16, 10 a.m., Airways Inn Hotel, 5311 South Howell Ave., Milwaukee, Wis.; and at other times and places which may be designated by the USDA Hearing Examiner.

Proposals to be considered at the hearing are from dairy farmer cooperatives and milk dealers.

Besides reestablishing Federal regulation of milk handling in the Chicago area, which has been without a Federal order since the previous one was terminated a year ago, the merger of six other Federal milk orders is

being variously proposed. One of the principal proposals would consolidate three of the orders with the proposed new one for Chicago, and add several previously unregulated Illinois counties. The six existing orders involved are the Northwestern Indiana, Rock River Valley, Milwaukee, Michigan Upper Peninsula, Northeastern Wisconsin, and Madison Federal orders.

Other principal proposals would provide for market-wide pooling under which all dairy farmers serving a milk order market are paid the same price per hundredweight, regardless of how their milk is used.

The usual milk utilization classifications would be established. In general, Class I would be milk used for fluid, or bottling use, and Class II would apply to milk used for manufacturing purposes.

One of the proposals calls for pricing Class I milk by an economic index formula, reflecting personal income

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DATA IN BRIEF - FOR THE MAN IN A HURRY

	Milwaukee Order No. 39 ♦		Northeastern Wis. Order No. 45		Madison Order No. 51	
<u>MARCH 1967</u>						
Class I Price & Differential	\$4.59	8.0¢	\$4.45	8.3¢	\$4.59	8.0¢
Class II Price & Differential	\$4.01	7.6¢	\$4.01	7.6¢	\$4.01	7.6¢
Producer Price & Differential	\$4.34	7.8¢	\$4.21	7.9¢	\$4.41	7.8¢
Base	\$4.42	7.8¢			\$4.51	7.8¢
Excess	\$4.05	7.8¢			\$4.01	7.8¢
Pounds of Producer Milk	323,216,055		54,501,438		21,803,526	
Percentage in Class I	58.8%		48.5%		65.5%	
<u>APRIL 1967</u>						
Class I Price & Differential	\$4.59	8.0¢	\$4.45	8.3¢	\$4.59	8.0¢

♦ After May 1, 1966.

SELECTED COMPARISON OF WISCONSIN MARKETS

	Order No. 39 ▲			Order No. 45			Order No. 51		
	March		Com-	March		Com-	March		Com-
	'67	'66	parison	'67	'66	parison	'67	'66	parison
<u>Average Daily:</u>									
Producer Milk, thous. lbs.	2762	2668	3.5%	1758	1445	21.7%	703	554	26.9%
Other Receipts, thous. lbs.	173	181	-4.4%	80	74	8.1%	176	104	69.2%
Gross Class I, thous. lbs.	2280	2304	-1.0%	880	828	6.28%	522	405	28.9%
Gross Class II, thous. lbs.	787	769	2.3%	1044	779	20.7%	357	253	41.1%
Deliveries per Farm, lbs.	1127	1170	-3.7%	1130	1071	5.6%	1180	1135	4.0%
Number of Farms	2456	2275	181	1556	1350	206	596	488	108
Avg. Test of Producer Milk, %	3.78	3.73	.05	3.70	3.66	.04	3.73	3.70	.03
<u>Number of Handlers:</u>									
Pool Plants	29	28	1	55	58	-3	17	18	-1
Other Handlers	2	2	-	4	5	-1	8	9	-1
Producer Milk in Class I, %	83.1	84.9	-1.8	48.5	55.7	-7.2	65.5	69.2	-3.7
<u>Shrinkage to Total Receipts:</u>									
Product Pounds, %	1.62	1.39		.94	1.29		.79	1.07	
Butterfat Pounds, %	1.28	1.06		.71	1.38		1.05	1.32	

▲ Prior to May 1, 1966.

NEARBY FEDERAL ORDER DATA

MARCH 1967

MARKET	Producer Milk	Class I Milk	Class I Price 3.5% Milk	Producer Price 3.5% Milk	April 1967 Class I Price 3.5% Milk
	thous. lbs.	thous. lbs.	\$ per cwt.	\$ per cwt.	\$ per cwt.
Duluth-Superior, No. 69	10,211	5,800	4.90	4.36	4.90
Madison, No. 51	21,804	14,275	4.59	4.41	4.59
Michigan Upper Peninsula, No. 44	9,314	7,246	4.66	4.618	4.66
Milwaukee, No. 39 ♦	323,216	189,929	4.59	4.34	4.59
Minneapolis-St. Paul, No. 68	133,646	63,251	4.77	4.44	4.77
Northeastern Wisconsin, No. 45	54,501	26,428	4.45	4.21	4.45
Quad Cities-Dubuque, No. 63	22,150	14,849	4.81	4.52	4.81
Rock River Valley, No. 38	11,317	8,566	4.63	4.50	4.63
Southern Michigan, No. 40	279,929	198,390	5.13	4.80	5.10

Note: The producer price shown for Michigan Upper Peninsula and Milwaukee is, in each case, the weighted average of minimum pay prices for pool plants, including zone or location differentials. Announced prices for basic zones are quoted in other instances. During base pay periods weighted averages are shown for base and excess prices.

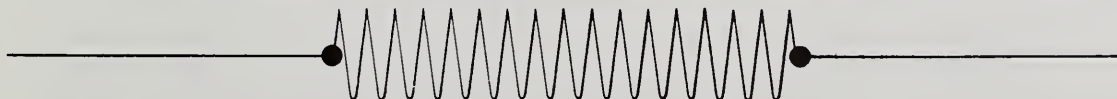
♦ After May 1, 1966

COMPUTATION OF UNIFORM PRICES*

3

MARCH 1967

Northeastern Wisconsin Marketing Area Federal Order No. 45				Madison Wisconsin Marketing Area Federal Order No. 51			
Producer				Producer			
	Milk	B'Fat	Value		Milk	B'Fat	Value
Producer Milk in Class I	26,427,826	903,135	\$1,157,911.95		14,274,742	493,463	\$643,772.17
Producer Milk in Class II	28,073,612	1,111,766	1,223,935.94		7,528,784	319,665	344,583.98
Total Milk and Value Before Adjustments	54,501,438	2,014,901	\$2,381,847.89		21,803,526	813,128	\$988,356.15
Adjustments for Value of:							
Overage Deducted from Class I & II			906.93				1,406.79
Beginning Inventory Reclassification			302.98				212.15
Other Source Milk Deducted from Class I at Class I Price			2,088.32				19,981.81
Butterfat More or Less than 3.5 Percent			-84,416.78				-30,715.43
Producer Location Differentials			-0-				9,896.72
Half of Producer-Equalization Fund			19,385.92				9,685.10
Other Source Milk deducted from Class I at Blend Price			-2,387.49				-28,403.29
Aggregate Value and Average Price	\$4.2525993		\$2,317,727.77		\$4.450748		\$970,420.00
Reserve to Producer-Equalization Fund	.0425993		-23,217.23		.040748		-8,884.50
Uniform Price for 3.5% Milk	\$4.21		\$2,294,510.54		\$4.41		\$961,535.50
					Base \$4.51		\$793,992.69
					Excess \$4.01		\$175,751.20



The Audit Function of Federal Milk Market Administrators

H. L. Forest, Director, Dairy Division, AMS, USDA

(continued from previous issue)

Audit Authority Given By Act

With respect to the audit function, very broad authority is given to the market administrators in Section 608 (d) of the Agricultural Marketing Agreement Act. This section states in part, "For the purpose of ascertaining the correctness of any report . . . the Secretary is authorized to examine such books, papers, records, copies of income-tax reports, accounts, correspondence, contracts, documents, or memoranda, as he deems relevant . . ." Clearly then, market administrators, as agents of the Secretary, have legislative authority to extend their verification to the degree they feel is necessary under any given set of circumstances.

On the other hand, as a protection to handlers the Act states that any officer or employee of the Department who discloses confidential information, ". . . shall upon conviction be subject to a fine of not more than \$1,000 or to imprisonment for not more than one year, or to both, and shall be removed from office." We have had no instances during the thirty years of the program where any administrator or employee has disclosed confidential information obtained from handler records.

We are sometimes asked why cannot market administrators look at the same records each month? Why do they at times ask for records they had not examined during previous audits? If our administrators were to ask for the same records of each handler from month to month — that is, we had complete uniformity in audit procedure from month to month — any handler would know which records had to be adapted to support an inaccurate report.

I do not mean to imply that handlers generally are looking for an opportunity to support an inaccurate report. On the contrary, our experience over the years has shown that nearly all handlers have as much interest in complete and accurate reports as we have. But, there have been exceptions in the past and, in all probability, there will be some in the future. It is the responsibility of the market administrators to uncover these exceptions through verification programs.

The District Courts of the United States have been given jurisdiction to enforce and to prevent and restrain any person from violating any order issued pursuant to the Act. The District Courts have found some small local firms and some individual plants of large national firms guilty of filing false reports.

(continued on page 8)

* Subject to location differentials where applicable. In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the associations. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.

UTILIZATION AND CLA

MILWAUKEE MARKET NO. 39 ▲

ITEM	March 1967		February 1967		March 1966	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK						
Packaged Products:						
Fluid Milk	52,568	3.5	48,288	3.5	53,305	3.5
Flavored Milk	2,107	3.5	2,331	3.4	2,573	3.5
2% Skim Milk, Solids Added	8,099	2.0	7,021	2.1	6,909	2.1
2% Skim Milk	2,098	2.1	1,911	2.1	2,041	2.1
Skim Milk, Solids Added	2,009	.4	1,881	.4	2,352	.3
Skim Milk	984	.7	885	.7	973	.7
Buttermilk	526	1.1	471	1.0	617	1.26
Flavored Milk Drink	183	.7	157	.5	238	.5
Half & Half	846	12.3	742	12.4	1,077	12.4
Light Cream	14	19.0	12	18.8	22	18.8
Whipping Cream	206	33.7	145	33.8	193	33.7
Cultured Cream	263	17.2	222	17.3	265	17.3
Subtotal	69,903	3.4	64,066	3.3	70,565	3.4
Bulk Sales to Nonhandlers	399	3.7	411	3.7	736	3.7
Unaccounted for Milk	365	3.5	162	9.0	117	3.5
Total Utilized in Class I	70,667	3.4	64,639	3.4	71,418	3.4
Nonpool Receipts*	+490	—	+2,203	3.3	1,205	3.8
CLASS I — PRODUCER MILK	71,157	3.3	66,842	3.4	70,213	3.4
CLASS II MILK						
Eggnog	—	—	—	—	—	—
Bakeries et al.**	334	10.0	72	20.5	77	18.7
Cottage Cheese	5,347	1.0	4,529	1.0	5,456	1.1
Cheese	3,732	3.7	4,416	3.7	3,012	3.7
Butter	594	34.6	479	36.5	328	27.7
Evap., Cond., & Pwd.	2,643	5.0	3,336	4.8	2,581	4.6
Ice Cream & Mixes	2,856	10.4	2,559	9.6	3,138	11.0
Livestock Feed	81	—	88	—	108	—
Dumped Products	20	—	9	—	4	—
Skim Equiv. Fort. Prod.	1,403	—	1,228	—	1,848	—
Ending Inventory	6,052	3.9	6,280	4.2	6,029	4.0
Shrinkage	1,339	2.8	1,167	3.3	1,264	2.7
Total Utilized in Class II	24,401	4.6	24,163	4.6	23,845	4.3
Nonpool Receipts*	-9,924	2.2	-9,671	2.8	11,352	2.8
CLASS II — PRODUCER MILK	14,477	6.3	14,492	5.8	12,493	5.6
TOTAL PRODUCER RECEIPTS	85,634	3.8	81,334	3.8	82,706	3.7

▲ Prior to May 1, 1966.

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes and adjustment for Class II interorder transfers shown as Class I.

** Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amounts of eggnog during off-season months.

CLASSIFICATION OF MILK

NORTHEASTERN MARKET NO. 45

MADISON MARKET NO. 51

March 1967		February 1967		March 1966		March 1967		February 1967		March 1966	
Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
19,732	3.4	18,009	3.4	19,952	3.4	7,163	3.4	6,660	3.4	7,541	3.4
1,160	3.5	1,133	3.5	1,441	3.4	518	3.7	512	3.7	610	3.7
1,628	2.1	1,061	2.1	1,405	2.1	1,580	2.0	1,548	2.0	1,637	2.1
590	2.0	886	2.1	301	1.9	206	2.3	91	2.9	—	—
1,020	.4	731	.3	885	.4	385	.4	347	.4	420	.4
193	.4	365	.6	423	.5	39	.8	37	.3	49	.2
188	.9	176	.9	197	.9	102	1.4	95	1.4	98	1.6
130	1.1	108	.8	134	.7	10	.3	8	.4	7	.6
314	12.7	282	12.7	341	12.7	234	12.2	210	12.1	237	12.5
1	26.5	2	25.1	4	23.9	1	25.7	—	—	1	10.5
76	34.8	58	34.9	70	34.9	36	34.7	29	34.8	32	33.6
95	19.0	79	19.0	76	19.2	91	18.1	86	18.3	72	18.4
25,127	3.4	22,890	3.4	25,229	3.4	10,365	3.5	9,623	3.5	10,704	3.5
2,105	3.6	645	3.5	341	3.7	6,839	3.7	3,283	3.8	2,162	3.7
47	7.5	61	4.7	114	4.2	56	12.8	31	5.6	50	12.2
27,279	3.4	23,596	3.4	25,684	3.4	17,260	3.6	12,937	3.5	12,916	3.5
—852	3.0	—739	3.0	—746	3.2	—2,985	4.4	—1,739	5.1	—1,029	4.9
26,427	3.4	22,857	3.4	24,938	3.4	14,275	3.5	11,198	3.3	11,887	3.4
—	—	—	—	—	—	—	—	—	—	—	—
—	—	—	—	—	—	70	6.0	5	35.1	9	23.9
2,560	1.0	2,357	1.0	2,630	1.1	1,823	.9	1,789	.9	2,102	.9
18,343	3.7	18,435	3.7	13,947	3.6	1,434	3.3	1,828	3.3	1,052	3.0
366	34.5	355	34.5	253	34.4	580	36.6	570	36.7	305	36.2
5,540	2.5	4,854	2.3	1,939	1.1	3,844	—	3,547	—	1,571	—
1,500	10.6	1,142	10.5	1,667	9.1	664	9.3	471	10.6	736	10.3
80	—	71	—	76	—	82	—	64	—	96	—
16	—	5	—	29	—	2	—	18	—	1	—
590	—	515	—	490	—	257	—	244	—	253	—
2,432	3.9	2,662	4.0	2,623	4.1	1,036	4.1	1,142	4.2	1,157	4.2
465	2.3	421	2.9	492	3.8	211	2.8	204	2.0	204	2.7
31,892	3.9	30,817	3.8	24,146	3.8	10,003	3.9	9,882	3.9	7,486	3.9
—3,818	3.1	—3,987	2.9	—4,281	3.2	—2,474	2.9	—2,425	2.6	2,197	2.9
28,074	4.0	26,830	4.0	19,865	3.7	7,529	4.2	7,457	4.4	5,289	4.3
54,501	3.7	49,687	3.7	44,803	3.6	21,804	3.7	18,655	3.7	17,176	3.7

RECEIPTS AND CLASS I UTILIZATION*

	YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
MILWAUKEE ORDER NO. 39A														
Praducer Receipts														
Class I Pounds	1965	62.0	57.6	64.5	65.8	64.2	61.3	62.5	60.7	64.9	67.0	66.2	68.0	63.7
	1966	67.6	63.5	70.2	67.9	67.2	63.1	62.0	66.2	66.9	68.1	67.7	70.4	66.7
	1967	71.7	66.8	71.2										
Class I Percent	1965	79.3	80.5	80.8	79.8	75.8	76.9	80.3	79.0	87.1	87.4	88.2	86.4	81.8
	1966	83.7	85.8	84.9	84.1	82.0	79.4	83.2	85.3	87.6	86.1	86.2	83.4	84.3
	1967	80.8	82.2	83.1										
Total Receipts	1965	78.2	71.6	79.9	82.4	84.7	79.7	77.8	76.9	74.5	76.6	75.1	78.7	78.0
	1966	80.7	74.0	82.7	80.7	81.9	79.5	74.5	77.6	76.3	79.1	78.5	86.5	79.3
	1967	88.7	81.3	85.6										
Other Source Receipts	1965	3.9	3.7	4.4	4.5	4.3	4.8	5.3	4.4	5.5	5.7	5.5	5.3	4.8
	1966	4.3	5.0	5.6	4.4	4.6	4.5	5.0	5.2	5.6	4.8	4.6	3.8	4.8
	1967	3.4	3.6	5.4										
NORTHEASTERN WISCONSIN ORDER NO. 45														
Praducer Receipts														
Class I Pounds	1965	24.0	22.6	25.3	23.8	23.0	21.8	24.6	23.4	23.9	24.5	24.3	24.6	23.8
	1966	24.5	23.0	24.9	23.8	24.0	22.1	24.4	25.4	25.2	24.9	24.4	24.5	24.3
	1967	24.2	22.9	26.4										
Class I Percent	1965	56.2	57.0	56.4	54.3	51.6	51.7	70.5	71.5	73.3	70.7	67.0	62.4	61.9
	1966	57.3	57.9	55.7	53.9	52.1	48.7	62.1	68.6	73.7	67.5	64.8	54.2	59.7
	1967	48.7	46.0	48.5										
Total Receipts	1965	42.8	39.6	44.8	43.8	44.7	42.2	34.9	32.7	32.7	34.7	36.2	39.4	39.0
	1966	42.7	39.8	44.8	44.1	46.0	45.4	39.2	37.1	34.3	36.8	37.7	45.2	41.1
	1967	49.7	49.7	54.5										
Other Source Receipts	1965	1.9	1.9	2.3	2.1	2.1	2.5	3.2	2.9	2.4	2.3	2.1	2.2	2.3
	1966	1.9	1.9	2.3	2.1	2.4	2.7	2.9	2.8	2.4	2.1	2.1	2.1	2.3
	1967	2.0	2.0	2.5										
MADISON ORDER NO. 51														
Praducer Receipts														
Class I Pounds	1965	17.0	14.3	18.0	11.3	9.9	9.4	11.8	10.8	12.3	12.8	12.6	12.1	12.7
	1966	12.2	11.5	11.9	10.7	11.0	9.9	11.6	10.7	12.0	12.2	11.8	11.2	11.4
	1967	12.4	11.2	14.3										
Class I Percent	1965	71.3	65.8	75.0	64.9	59.6	58.8	78.3	73.9	86.8	82.9	83.4	76.1	73.1
	1966	74.5	76.3	69.2	63.9	62.8	59.0	72.3	69.0	76.0	73.4	66.2	60.1	68.6
	1967	61.3	60.0	65.5										
Total Receipts	1965	23.8	21.8	24.0	17.4	16.6	16.1	15.1	14.6	14.2	15.5	15.1	16.0	17.5
	1966	16.4	15.1	17.2	16.8	17.5	16.8	16.1	15.5	15.8	16.6	17.9	18.7	16.7
	1967	20.3	18.7	21.8										
Other Source Receipts	1965	2.3	1.9	2.2	2.3	4.9	3.7	2.6	2.6	2.8	3.3	3.3	2.6	2.9
	1966	2.9	2.4	2.0	2.3	2.3	2.6	3.3	2.3	3.9	3.5	3.0	3.7	2.8
	1967	2.8	3.0	4.3										

* Shown in millions of pounds.

PRODUCER DELIVERY INFORMATION

MILWAUKEE ORDER NO. 39A														
Number of Farms	1965	2246	2237	2228	2350	2345	2333	2346	2372	2362	2300	2306	2304	2311
	1966	2295	2294	2275	2252	2238	2280	2302	2362	2385	2383	2427	2439	2328
	1967	2434	2450	2456										
Average Daily Production	1965	1121	1136	1154	1166	1161	1152	1073	1051	1060	1019	1089	1112	1108
	1966	1134	1152	1170	1195	1177	1166	1050	1076	1068	1073	1086	1146	1124
	1967	1176	1192	1127										
Average Test, Percent	1965	3.78	3.77	3.77	3.75	3.71	3.62	3.56	3.60	3.75	3.80	3.78	3.77	3.72
	1966	3.75	3.75	3.73	3.73	3.72	3.65	3.60	3.58	3.67	3.79	3.85	3.83	3.72
	1967	3.80	3.78	3.78										
NORTHEASTERN WISCONSIN ORDER NO. 45														
Number of Farms	1965	1304	1306	1305	1301	1282	1286	1203	1219	1287	1288	1344	1332	1288
	1966	1378	1374	1350	1332	1328	1323	1291	1294	1266	1273	1312	1425	1329
	1967	1448	1549	1556										
Average Daily Production	1965	1058	1084	1107	1122	1125	1095	935	867	846	868	898	954	997
	1966	1000	1034	1071	1103	1118	1114	980	924	903	933	957	1023	1013
	1967	1107	1146	1130										
Average Test, Percent	1965	3.69	3.68	3.68	3.67	3.64	3.64	3.59	3.62	3.76	3.81	3.77	3.73	3.69
	1966	3.71	3.69	3.66	3.66	3.65	3.63	3.57	3.59	3.67	3.80	3.82	3.76	3.68
	1967	3.74	3.71	3.70										
MADISON ORDER NO. 51														
Number of Farms	1965	645	644	638	508	488	486	497	504	499	500	493	492	533
	1966	490	488	488	490	484	478	518	496	638	534	643	586	528
	1967	564	603	596										
Average Daily Production	1965	1189	1206	1215	1144	1095	1102	979	936	948	997	1023	1047	1073
	1966	1081	1106	1135	1142	1169	1170	1003	1010	1026	1054	1040	1051	1082
	1967	1160	1172	1180										
Average Test, Percent	1965	3.69	3.68	3.69	3.70	3.70	3.61	3.56	3.59	3.77	3.79	3.76	3.74	3.69
	1966	3.73	3.72	3.70	3.70	3.69	3.62	3.56	3.60	3.69	3.79	3.81	3.78	3.70
	1967	3.74	3.73	3.73										

▲ Prior to May 1, 1966.

MANUFACTURING AND FEDERAL ORDER PRICES

	YEAR	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	AVG
Manufacturing Prices (cents)														
92 Score Butter	1965	58.00	57.99	57.99	58.97	58.97	58.97	59.00	61.03	62.22	62.89	63.27	63.45	60.23
	1966	59.33	61.80	63.40	62.80	63.54	65.99	71.19	73.05	74.88	68.80	67.70	66.49	66.58
	1967	66.47	66.47	66.46										
Cheddar Cheese — Wisconsin	1965	35.38	35.25	35.25	35.20	34.75	34.75	34.75	35.00	35.22	36.35	38.00	40.30	35.84
	1966	40.50	41.62	43.50	41.10	40.81	42.38	44.95	47.00	46.90	44.50	44.50	44.50	43.52
	1967	44.00	42.50	42.50										
Spray Dry Skim	1965	14.23	14.27	14.25	14.22	14.28	14.21	14.24	14.31	14.21	14.31	14.42	14.31	14.27
	1966	14.54	14.59	14.81	16.02	16.70	16.81	18.83	19.63	19.73	19.64	19.74	19.58	17.55
	1967	19.57	19.46	19.48										
Federal Order Prices (per cwt)														
Basic Formula*	1965	3.25	3.22	3.22	3.23	3.22	3.20	3.21	3.25	3.29	3.34	3.39	3.47	3.27
	1966	3.47	3.58	3.68	3.64	3.65	3.82	4.05	4.26	4.34	4.26	4.15	4.14	3.92
	1967	4.08	4.02	4.01										
Class I Price Differentials														
Orders No. 39 and No. 51		.88	.88	.68	.68	.68	.68	.88	1.08	1.08	1.08	1.08	.88	.88
Northeastern Order No. 45		.74	.74	.54	.54	.54	.54	.74	.94	.94	.94	.94	.74	.74
Class I Supply-Demand Adjustments														
Orders No. 39 and No. 51	1965	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1966	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.24
	1967	-.24	-.24	-.24	-.24	-.24	-.24							
Northeastern Order No. 45	1965	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.12	-.08	-.20
	1966	-.12	-.16	-.20	-.24	-.24	-.24	-.24	-.24	-.24	-.20	-.16	-.16	-.20
	1967	-.20	-.24	-.24	-.24	-.24								
Class I Prices (cwt)														
Orders No. 39 and No. 51**	1965	3.93	3.89	3.66	3.66	3.67	3.66	3.84	4.05	4.09	4.13	4.18	4.18	3.91
	1966	4.18	4.18	4.174	4.292	4.30	4.31	4.617	4.89	5.10	5.18	5.10	4.90	4.60
	1967	4.90	4.90	4.59	4.59									
Northeastern Order No. 45	1965	3.83	3.75	3.52	3.52	3.53	3.52	3.70	3.91	3.99	4.07	4.16	4.05	3.80
	1966	4.16	4.14	4.094	4.158	4.16	4.17	4.477	4.75	4.96	5.08	5.04	4.84	4.50
	1967	4.80	4.76	4.45	4.45									
Class I Butterfat Differentials (cents)														
Orders No. 39 and No. 51 (.120 x Butter)	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.1	7.1	7.3	7.5	7.5	7.6	7.2
	1966	7.6	7.1	7.4	7.6	7.5	7.6	7.9	8.5	8.8	9.0	8.3	8.1	8.0
	1967	8.0	8.0	8.0	8.0									
Northeastern Order No. 45 (.125 x Butter)	1965	7.4	7.2	7.2	7.2	7.4	7.4	7.4	7.4	7.6	7.8	7.9	7.9	7.5
	1966	7.9	7.4	7.7	7.9	7.8	7.9	8.2	8.9	9.1	9.4	8.6	8.5	8.3
	1967	8.3	8.3	8.3	8.3									
Class II Butterfat Differentials (cents)														
Orders No. 39, 45 and 51 (.115 x Butter)	1965	6.7	6.7	6.7	6.8	6.8	6.8	6.8	7.0	7.2	7.2	7.3	7.3	6.9
	1966	6.8	7.1	7.3	7.2	7.3	7.6	8.2	8.4	8.6	7.9	7.8	7.6	7.6
	1967	7.6	7.6	7.6										

* Class II price which is the Wisconsin-Minnesota Series

PRODUCERS UNIFORM PRICES & BUTTERFAT DIFFERENTIALS

Milwaukee Order No. 39[▲]														
Uniform Prices**	1965	3.79	3.75	3.58	3.58	3.56	3.55	3.72	3.89	3.99	4.03	4.09	4.08	3.80
	1966	4.05	4.10	4.10	4.18	4.19	4.21	4.53	4.80	5.01	5.02	4.95	4.76	4.49
	1967	4.73	4.74	4.49										
Producer Differentials	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966	7.4	7.1	7.4	7.5	7.5	7.6	8.0	8.5	8.8	8.7	8.2	7.9	7.9
	1967	7.9	7.9	7.9										
Northeastern Order No. 45														
Uniform Prices**	1965	3.57	3.53	3.39	3.39	3.39	3.38	3.58	3.74	3.81	3.85	3.90	3.82	3.61
	1966	3.85	3.90	3.90	3.91	3.91	3.99	4.33	4.61	4.80	4.79	4.71	4.50	4.27
	1967	4.42	4.35	4.21										
Producer Differentials	1965	7.1	7.0	7.0	7.0	7.1	7.1	7.2	7.3	7.5	7.6	7.7	7.7	7.3
	1966	7.4	7.3	7.5	7.6	7.5	7.7	8.2	8.7	8.9	8.8	8.3	8.1	8.0
	1967	7.9	7.9	7.9										
Madison Order No. 51														
Uniform Prices**	1965	3.73	3.67	3.55	3.53	3.50	3.48	3.72	3.84	3.99	3.99	4.04	4.01	3.75
	1966	3.99	4.06	4.02	4.07	4.06	4.13	4.47	4.71	4.93	4.94	4.80	4.61	4.40
	1967	4.60	4.57	4.41										
Producer Differentials	1965	7.0	6.9	6.9	6.9	7.0	7.0	7.0	7.1	7.3	7.4	7.5	7.5	7.1
	1966	7.3	7.1	7.4	7.4	7.4	7.6	8.0	8.5	8.7	8.6	8.1	7.9	7.8
	1967	7.8	7.8	7.8										

[▲] Prior to May 1, 1966

** Weighted averages are shown for all markets whenever base and excess prices and/or location differentials are applicable.

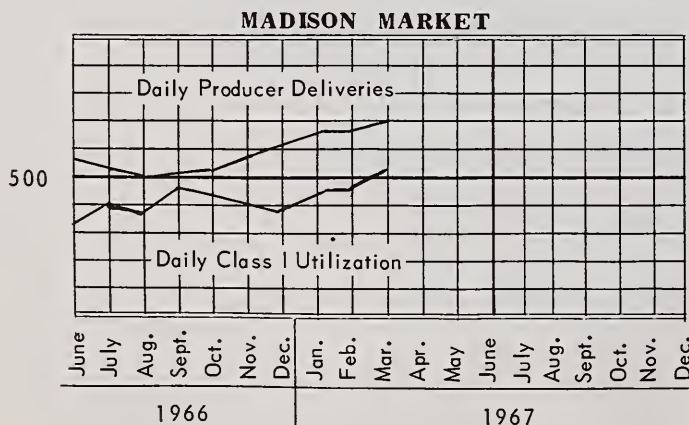
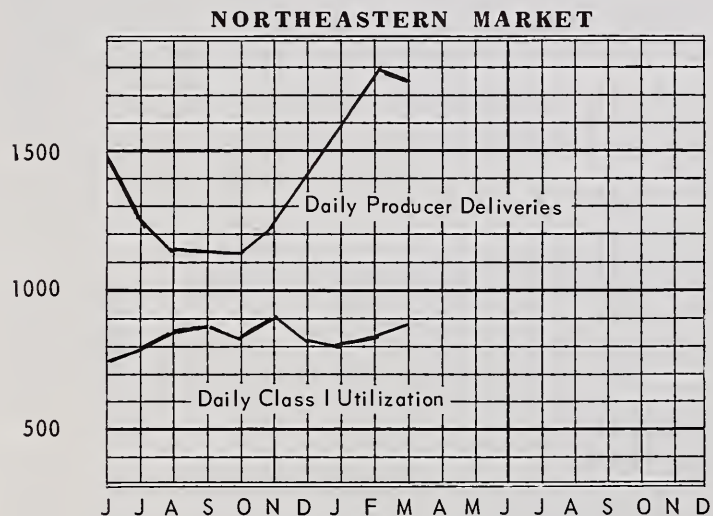
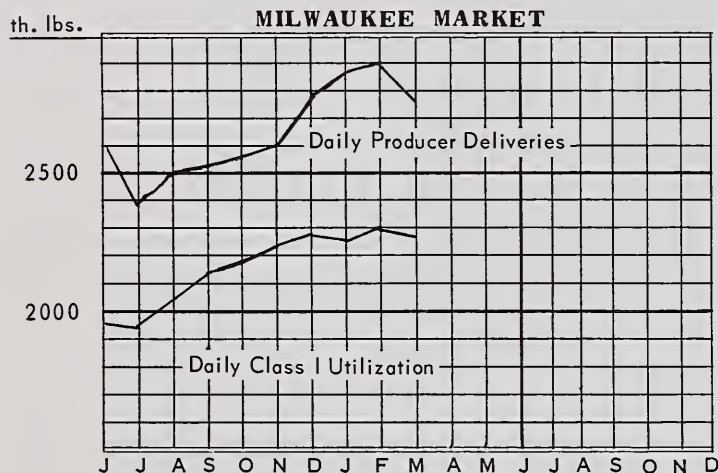
WISCONSIN FEDERAL MILK ORDER BULLETIN

PUBLISHED MONTHLY BY
Federal Milk Market Administrator
4920 West Burleigh Street
Milwaukee, Wisconsin 53210

FOR THE
MILWAUKEE, NORTHEASTERN and MADISON MARKETING AREAS

This bulletin is primarily to provide producers who are not members of cooperative associations with market information in accordance with §1039.74 of the Milwaukee Wisconsin marketing order, §1045.75 of the Northeastern Wisconsin marketing order, and §1051.77 of the Madison Wisconsin marketing order.

COMPARISON OF DAILY PRODUCER DELIVERIES TO DAILY CLASS I UTILIZATION



(continued from page 1)

HEARING ON NEW CHICAGO MILK ORDER

and various price indexes. The proposal also limits the fluid (Class I) milk price to within a range of \$1 to \$1.40 (or \$1.50) over the manufacturing milk price. This kind of pricing formula for milk is now used only in a few Eastern markets, officials said.

Other provisions for the administration of the proposed Chicago order would be similar to those now contained in most other Federal orders. An exception is a proposed provision to allow payments to cooperatives for performing certain marketwide services for all producers, presently unique in the New York-New Jersey Federal order.

After considering the evidence presented at the hearing sessions, USDA will decide whether Federal regulation of milk handling is appropriate for the areas in any of the ways proposed. Everyone interested would then have an opportunity to submit exceptions or comments on this decision. Any and all exceptions or comments will be considered by USDA before issuance of a final decision to be submitted to affected dairy farmers for approval.

* * *

(continued from page 3)

THE AUDIT FUNCTION OF FEDERAL MILK MARKET ADMINISTRATORS

Cooperation Between Administrators

The fact that a plant is a part of a large organization, however, may complicate the audit procedure. In a wholly owned local company all the records are kept locally and audited by the market administrator. In most instances, some records of plants of large organizations are maintained in a regional or national office. In order to carry out a uniform audit of all companies, it is necessary for the administrator of a particular order to scrutinize these records. This, of course, can create some problems if several administrators converge on the central office at the same time. We have made good progress in coordinating the audit programs of the respective market administrators so that under usual circumstances only one administrator will audit records maintained centrally and pertinent information is relayed to administrators of other orders involved, thereby eliminating as much audit duplication as is feasible.

ADP Enters Field

Another development which has a bearing on audit procedure is the increasing use of automatic data processing equipment by handlers. We have met with controllers and other representatives from most large dairy firms to discuss the use of ADP equipment. The consensus of those present was that it would be to the mutual advantage of the industry and the order program if market administrators would review proposed ADP installations and suggest modifications which would eliminate potential auditing problems.

Our verification program has been developed on the basis of 30 years experience. It is the most practical and efficient procedure we have been able to devise to insure uniform application of order provisions. It is continually being reviewed and modified to accommodate new developments in the industry and in accounting techniques. This continuing review and modification will assure the flexibility to adjust to ever-changing market conditions and to changes in handler operations and accounting systems.

* * *

MILWAUKEE MARKET NO. 39♦

UTILIZATION AND CLASSIFICATION OF MILK

ITEM	March 1967		February 1967	
	Thousand Pounds	% B'fat	Thousand Pounds	% B'fat
CLASS I MILK				
Packaged Products:				
Fluid Milk	118,838	3.5	107,330	3.5
Flavored Milk	3,732	3.5	3,904	3.4
2% Skim Milk, Solids added	13,423	2.0	12,214	2.0
2% Skim Milk	2,243	2.1	2,039	2.1
Skim Milk, Solids added	4,930	.5	4,483	.5
Skim Milk	1,307	.6	1,160	.6
Buttermilk	1,624	1.1	1,477	1.0
Flavored Milk Drink	925	1.5	649	1.2
Half & Half	3,180	12.2	2,774	12.2
Light Cream	42	18.5	29	18.6
Whipping Cream	429	34.4	298	34.1
Cultured Cream	1,027	17.4	866	17.5
Subtotal	151,700	3.5	137,223	3.5
Bulk Sales to Nonhandlers	42,685	3.6	39,541	3.5
Unaccounted for Milk	727	6.7	553	10.0
Total Utilized in Class I	195,112	3.6	177,317	3.5
Nonpool Receipts *	-5,183	6.1	-3,019	4.3
CLASS I - PRODUCER MILK	189,929	3.5	174,298	3.5
CLASS II MILK				
Eggnog	-	-	-	-
Bakeries et al. **	3,321	10.1	3,199	9.1
Cottage Cheese	19,285	1.2	17,477	1.1
Cheese	19,037	3.6	23,843	3.3
Butter	5,731	34.7	5,795	36.3
Evap., Cond., & Pwd.	77,476	1.1	75,216	1.3
Ice Cream & Mixes	7,722	13.1	6,969	12.6
Livestock Feed	91	-	89	-
Dumped Products	20	-	9	-
Skim Equiv. Fort. Prod.	1,498	-	1,309	-
Ending Inventory	15,860	4.5	15,811	4.2
Shrinkage	3,030	3.6	2,626	3.9
Total Utilized in Class II	153,071	3.9	152,343	3.9
Nonpool Receipts *	-19,784	3.2	-18,192	3.9
CLASS II - PRODUCER MILK	133,287	4.0	134,151	3.9
TOTAL PRODUCER RECEIPTS	323,216	3.7	308,449	3.7

SELECTED DATA COMPARISONS

	March 1967	February 1967
Average Daily:		
Producer Milk, thous. lbs.	10,426	11,016
Other Receipts, thous. lbs.	292	204
Gross Class I, thous. lbs.	6,294	6,333
Gross Class II, thous. lbs.	4,938	5,441
Deliveries per Farm, lbs.	1,103	1,142
Number of Farms	9,455	9,664
Avg. Test of Producer Milk, %	3.70	3.70
Number of Handlers:		
Pool Plants	49	46
Other Handlers	2	2
Producer Milk in Class I, %	58.8	56.5
Shrinkage to Total Receipts:		
Product Pounds, %	.86	.78
Butterfat Pounds, %	.96	1.01

* Includes receipts of other source milk, beginning inventory, and overage, all as allocated to classes, and adjustment for Class II interorder transfers shown as Class I.

** Bakeries et al. includes products for candy manufacturing, aerated cream, sour cream products not labeled Grade A, and small amount of eggnog during off-season months.

♦ Data from all regulated handlers including those under Order No. 30 prior to May 1, 1966.

MINIMUM PAY PRICES FOR HANDLERS

MARCH 1967

Milwaukee Wisconsin Marketing Area
Federal Order No. 39

Minimum prices per hundredweight to be paid on or before the 15th of each month to producers 3.5% milk, f.o.b. plant. These prices are subject to a butterfat differential per point over and under 3.5% and to a deduction of 2 cents per hundredweight for marketing service for nonmembers.

NAME AND LOCATION OF PLANTS	BASE PRICE	EXCESS PRICE	B'FAT DIF'L
Allied Food Products, Inc., Hartford	\$4.26	\$4.01	7.7¢
Antigo Milk Products Cooperative, Antigo	4.02	4.01	7.7
Blochowiak Dairy Company, Milwaukee	4.54	4.01	7.9
The Borden Company, Milwaukee	4.55	4.01	7.9
Borden Foods Company, New London	4.02	4.01	7.7
Bowman Dairy Company, Janesville	4.49	4.01	7.8
Cedarburg Dairy, Inc., Cedarburg	4.58	4.33	7.9
Christiansen's Dairy, Hartford	4.57	4.54	8.0
Consolidated Badger Cooperative, Appleton	4.23	4.01	7.7
Consolidated Badger Cooperative, Seymour	4.21	4.01	7.7
Consolidated Badger Cooperative, Wittenberg	4.15	4.01	7.7
Country Delight, Inc., Fennimore	4.48	4.14	7.9
Country Delight Milk Products, Hampshire, Ill.	4.62	4.14	7.9
Dean Milk Company, Belvidere, Ill.	4.49	4.01	7.8
Dean Milk Company, Chemung, Ill.	4.53	4.01	7.8
Dean Milk Company, Huntley, Ill.	4.53	4.01	7.8
Dean Milk Company, Rockford, Ill.	4.49	4.01	7.8
Dean Milk Company, Shullsburg	4.45	4.01	7.8
Deerfield Creamery Company, Deerfield	4.49	4.01	7.8
Fairmont Foods Company, Kewaskum	4.57	4.08	7.9
Falls Dairy Company, Jim Falls	4.12	4.01	7.7
Falls Dairy Company, Stanley	4.14	4.01	7.7
Falls Dairy Company, Sand Creek	4.10	4.01	7.7
Galloway-West Company, Fond du Lac	4.08	4.01	7.7
Gehl Guernsey Farms, Inc., Germantown	4.55	4.01	7.9
Golden Guernsey Dairy Cooperative, Milwaukee	4.52	4.01	7.8
Golden Guernsey Dairy Cooperative, Waukesha	4.52	4.01	7.8
Gruber Brothers Dairy, Baraboo	4.33	4.01	7.8
Harmony Dairy Products, Inc., Racine	4.62	4.35	7.9
Hawthorn-Mellody Farms Dairy, Milwaukee	4.50	4.01	7.9
Hawthorn-Mellody Farms Dairy, Whitewater	4.50	4.01	7.9
Healthway Dairy, Inc., Fort Atkinson	4.54	4.01	7.9
Hiawatha Valley Dairies Cooperative, Sparta	4.22	4.01	7.8
Home Dairy, Beaver Dam	4.57	4.23	7.9
Keystone Farms, Waukesha	4.54	4.01	8.0
Krueger Dairy, Grafton	4.59	4.45	8.0
Ludwig Milk Company, Polo, Ill.	4.46	4.01	8.0
McFarlands' Farm Dairy, Watertown	4.54	4.01	8.0
Milk Producers Cooperative, Inc., Kenosha	4.59	4.01	7.9
Mullen's Dairy, Watertown	4.53	4.01	7.9
Pabst Farms, Inc., Oconomowoc	4.25	4.01	7.7
Pabst Farms, Inc., Paoli	4.25	4.01	7.7
Pet Incorporated, Belleville	4.35	4.01	7.8
Progressive Dairy Products Co., Racine	4.60	4.01	7.9
Pure Milk Association, Albion	4.56	4.06	7.9
Pure Milk Association, Astico	4.56	4.06	7.9
Pure Milk Association, Burlington, Ill.	4.60	4.06	7.9
Pure Milk Association, Burlington, Wis.	4.56	4.06	7.9
Pure Milk Association, Hartford	4.56	4.06	7.9
Pure Milk Association, Kansasville	4.63	4.57	8.0
Pure Milk Association, Mount Horeb	4.56	4.06	7.9
Roets Home Dairy, Waupun	4.52	4.38	7.9
Sealtest Foods, Milwaukee	4.57	4.01	7.9
Slinger Creamery Incorporated, Slinger	4.59	4.01	7.9
Spinney Run Farms Corp., Libertyville, Ill.	4.61	4.19	7.9
Viroqua Cooperative Creamery Company, Viroqua	4.27	4.01	7.8
Warren Dairy, Burlington	4.61	4.61	7.9
Wayside Dairy, Belgium	4.51	4.01	7.9
West Side Dairy, Inc., Hartford	4.62	4.31	7.9
Willow Dale Dairy Farms, Inc., Antioch, Ill.	4.63	4.45	8.0
Wisconsin Dairies Cooperative, Sauk City	4.54	4.17	7.9
Wright & Wagner Dairy, Beloit	4.36	4.01	7.8
WEIGHTED AVERAGES — Combination	\$4.42	\$4.05	7.8¢
WEIGHTED AVERAGES — Milwaukee only	\$4.55	\$4.10	7.9¢

WEIGHTED AVERAGE UNIFORM PRICE — for informational purposes \$4.34
for Milwaukee \$4.49

In the case of members of approved cooperatives, these prices are subject to the deductions authorized by the association. The prices listed do not include any premium payments which may be paid by handlers and which may bring actual payments in excess of the minimum requirements.